

PRICE
EDWARDS
AND COMPANY

Retail Investment Team

Paul Ravencraft
George Williams, CCIM



CHAINLINKS
RETAIL ADVISORS

TCN
WORLDWIDE
REAL ESTATE SERVICES

Retail Investment Team

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CHAINLINKS

RETAIL ADVISORS

Specialties

- Investment Sales
- Retail Center Sales
- User Sales
- Land Sales
- Retail Leasing



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Paul Ravencraft and George Williams, CCIM are the Retail Investment Team for Price Edwards & Company. Our Team has closed over \$405,000,000 in investment sales, totaling over 6,700,000 square feet. Our team controls a portfolio of nearly 1,000,000 square feet of existing and new construction retail leasing projects.

With vast experience in the Oklahoma City marketplace, PEC Retail Investment Team has been able to create an extensive database of real estate investors. Combined with their market knowledge and modern marketing technology, they are able to create maximum value for investors. Offerings can be emailed out to thousands of investors with links for immediate access to listing packages and materials. Listings are also uploaded to a multitude of websites with flyers and details on each property. Each property our team markets will have a separate website built and linked to multiple social media sites.

The PEC Retail Investment team is your full service brokerage team for Retail Investment properties, Retail single tenant buildings, Shopping Center sales, development projects and Retail Leasing.

Williams hold the Certified Commercial Investment Member designation (CCIM) with Ravencraft being the founder of Dinner With Love Foundation. PEC Retail Investment Team are members of the International Council of Shopping Centers, TCN Worldwide, and Chainlinks Retail advisors. TCN offers 58 offices nationwide, giving local and regional brokers access to 200+ markets, and networking ability that rivals that of any of the national firms. Chainlinks offers a further 60+ markets, as well as networking for over 600 local firms across North America.

Featured Sales Transactions

Property	Description	Square Feet	Price
Quail Springs Marketplace	Shopping Center	293,788 SF	\$43,500,000
Chase Plaza	Shopping Center	160,742 SF	\$15,000,000
50 Penn Place	Indoor Shopping Mall	312,607 SF	\$15,000,000
Mayfair Village	Shopping Center	175,039 SF	\$13,500,000
Equity Office/ Atrium & Brookline	Office Portfolio	261,324 SF	\$13,200,000
Crossroads Mall	Indoor Shopping Mall	841,325 SF	\$10,865,000
Brookhaven Village	Shopping Center	154,519 SF	\$10,500,000
GE Capital Portfolio	Retail Portfolio	210,514 SF	\$9,750,000
Casady Square	Shopping Center	136,772 SF	\$9,600,000
Midland Plaza	Shopping Center	53,994 SF	\$9,050,000
Power Alley	Parking Garage	206,598 SF	\$9,375,000
John Hancock Portfolio	Retail Portfolio	702,775 SF	\$8,850,000
Market Plaza	Shopping Center	168,000 SF	\$8,400,000

Partial Listing of Retail Sales Transactions

Edmond Market Place	Shopping Center	96,118 SF	\$7,550,000
Academy & Life Church	Shopping Center	105,920 SF	\$6,900,000
Riverwalk Center	Shopping Center	78,127 SF	\$5,150,000
Bradford Plaza	Shopping Center	95,420 SF	\$4,810,000
Alameda Square	Shopping Center	85,420 SF	\$4,500,000
Edmond Market Place	Shopping Center	96,118 SF	\$4,400,000
Quail Springs Shoppes	Shopping Center	17,372 SF	\$4,368,620
Riverwalk Plaza	Shopping Center	26,939 SF	\$3,735,890
Bunker Hill Shopping Center	Shopping Center	122,600 SF	\$3,725,000
Danforth Plaza	Shopping Center	29,962 SF	\$3,375,000
Tan & Tone Center	Shopping Center	25,723 SF	\$3,500,000
Townsouth Plaza	Shopping Center	15,882 SF	\$3,095,000
Abuelo's	Single Tenant NNN	7,743 SF	\$3,065,000
Memorial Medical Plaza	Medical Office Building	18,336 SF	\$2,795,000
Spring Creek North	Retail Shopping Center	38,941 SF	\$2,700,000
Willow Creek	Retail Shopping Center	31,000 SF	\$2,175,000
Boulevard Village	Shopping Center	36,173 SF	\$2,100,000
Ethan Allen	Single Tenant NNN	13,136 SF	\$2,000,000
Starbucks Portfolio	3 Retail Centers	8,862 SF	\$2,000,000
Edmond Plaza (15th St. Strip)	Retail Shopping Center	15,000 SF	\$1,820,000
Joe's Crab Shack	Restaurant	8,489 SF	\$1,655,000
Village Oak	Shopping Center	27,500 SF	\$1,456,000
Heritage Park Mall	Indoor Shopping Mall	213,280 SF	\$1,300,000
Old Chicago South	Restaurant	5,517 SF	\$1,300,000
County Line Barbecue Restaurant	Multi Building Restaurant	10,992 SF	\$1,275,000
El Greco Apartments	Multifamily Apartment Community	29,754 SF	\$1,275,000
Santa Fe Strip Center	Shopping Center	12,000 SF	\$1,245,000
Chuck E. Cheese	Single Tenant NNN	12,267 SF	\$1,220,000

Partial Listing of Land Sale Transactions

Property	Description	Acres	Price
101 S.E. 4th Street	Mid-States Lumberyard	5.90 Acres	\$8,000,000
100 S. Charlie Christian	Hotel Development Land	4.62 Acres	\$8,000,000
Hilltop Plaza - 15th & I-35	Commercial Land	7.43 Acres	\$3,850,000
Scissortail West Park	Commercial Land	1.12 Acres	\$2,826,849
Crossroads Hotels/Restaurant	Ground Lease	7,268 Acres	\$2,450,000
Memorial & McAuley Land	Commercial Land	5.19 Acres	\$2,260,764
Former BOA Drive Thru - Downtown	Parking Lot	.71 Acre	\$1,800,000
Gaillardia Professional Park	Commercial Land	3.6 Acres	\$1,757,064
Braum's at Casady	Retail Pad Site	1.57 Acres	\$1,200,000
400 S Harvey Ave	Parking Lot	69,260 SF	\$1,500,000
Yale Land - Saltgrass	Retail Pad Site	1.67 Acres	\$1,300,000
Gaillardia Professional Park	Commercial Land	3 Acres	\$1,242,064

Price Edwards' Retail Investment Team

Information Technology Division

Technology experts with the resources, relationships, and the market knowledge to get the results you're looking for.



Stephen Moore, *Chief Information Officer*

Stephen Moore joined Price Edwards & Company in 2013 as an application developer. For the past 15 years, Stephen was with Accord Human Resources where he helped design and implement Accord's web portal as well as mobile apps for iPhone and Android. Mr. Moore is responsible for daily management of the five member Price Edwards Technology staff. His primary focus is to help in identifying and implementing new technology that creates value for building owners and Price Edwards & Company.



Phillip Tomlin, *Application Developer*

Phillip Tomlin has recently joined Price Edwards as an IT Administrator and Systems Engineer. Previously Phillip was with Gordon Cooper Technology Center in Shawnee, Oklahoma for the past 12 years. His previous job duties ranged from basic computer repair to total rebuilds and setup of new network and infrastructure for students and staff, taking it from a network of 400 to a network of nearly 1000. Phillip's role at Price Edwards is primarily focused on the movement toward cloud technology and systems integration into new technologies, making it easier for IT to roll out new options for all of Price Edwards employees and all those it serves.



Madison Wedel, *Marketing Coordinator*

Madison Wedel earned her Masters of Business Administration with a concentration in Marketing in 2017. She began her career at Price Edwards & Company in January of 2019, after previously working in the Residential Real Estate industry. As Marketing Coordinator, Madison oversees the Marketing Department, develops and edits marketing collateral, and manages Price Edwards' online presence.



Zena Nipper, *Graphic Designer*

Zena Nipper has worked as a graphic designer for over 10 years and holds a Bachelor of Arts in Graphic Design from the University of Central Oklahoma. Before beginning at Price Edwards in February of 2020, Zena worked in the Residential Real Estate Industry and as Media Coordinator for First Presbyterian Church of Edmond. Zena creates and provides marketing collateral for both digital and print media.

